

4100 E Arkansas Ave Denver, CO 80222





Primary Member

First Name Last Name

MEMBERSHIP DOCUMENTS ENCLOSED FOR:

Full Name
Alternate 1 Address
Delivery Address
City, St ZIP+4
BARCODE

OBJ.LTR.09.12.CO



Relax. We take care of you.

[NAME], we really want <u>you</u> to be a AAA Member.

\$47 OFF, PLUS 1 FREE MONTH of membership!

But hurry — Offer ends 10/31/12

Dear [FIRST NAME LAST NAME]:

We want <u>you</u> to become a AAA Member! But we know we have to first show you why it makes sense to join now, just like we convinced the newly-joined AAA members we've quoted here.

Now more than ever, you can't afford NOT to join AAA. Not when you consider that you'll likely make your membership fee back on your VERY FIRST TOW. Or, that you'll save HUNDREDS OF DOLLARS on items you buy.

Even for "hard to convince" people, it becomes simple math:

- \$10 Welcome Discount plus FREE membership for 1 additional household member (you SAVE \$47!)
- 13 months for the price of 12 (One month of membership is yours FREE, when you pay by credit card and enroll in our Preferred member Automatic Renewal program)

This is a VERY special offer

Car breakdown when you're headed out of town to visit a friend? AAA will tow you!

Because we've pre-registered you, 24-Hour Roadside Assistance covers you as soon as you activate your cards. They're enclosed — just activate to start using them today for:

- Coverage in ANY car, ANY time, ANY place 24 hours a day, 365 days a year. You don't even have to be the driver. Just call AAA toll-free and we'll be there for you.
- Prompt, courteous help whenever you have car trouble whether you need us to change a flat tire, jump start a battery or tow your car up to 4 miles.

We're here for

[NAME], look at how you can save a bundle with AAA:

- Get an instant, AAA-only discount of 10%-30% the essentials you need. Just show your AAA membership card and save HUNDREDS on clothing, computers, electronics, movie tickets, restaurants and much more.
- Enjoy the best travel bargains when you book your next trip with AAA's full service travel agency; or, great AAA-only hotel discounts when you plan on your own!

- "You can't afford not to have AAA. One tow alone most often costs more than the price of your membership. Add in the savings and ... you have made money."
- 2. "I assumed AAA provided only roadside assistance, so I was amazed when I saw all they really do. I get shopping discounts, travel services, loans, insurance, and much more all from AAA."
- 3. "I thought my car plan had me covered and found out the hard way it does not. If I'd been a AAA Member, AAA would have towed me straightaway."
- 4. "I always thought about joining AAA, but I'd end up putting it off. Not anymore. A single auto breakdown on a lonely road convinced me to join and to stay a member for as long as I drive."



Over, please...



- 5. "What does AAA have to do with buying back-toschool clothes, eyeglasses, prescriptions, and so many other things? Everything - because with AAA, I get discounts on all of them!"
- 6. "I never realized I could get AAA Memberships for all the drivers in my household, and give memberships as great gifts to friends and family all year long. Now I know!"
- 7. "When I think of AAA, I think of getting vacation maps. Turns out they'll also plan the trip, book the rental car and hotel, including AAA discounts, and get us huge savings at theme parks."
- 8. "With their mobile apps and online services, AAA is on the cutting edge. This isn't vesterday's AAA anymore it's the AAA of the future."



The more you hear, the more you appreciate all you get with AAA.

Did you know that every year, we get as many as 6 calls for help for every 10 members? Odds are, you WILL need our help. And we WON'T leave you stranded - not with nearly 44,000 vehicles in our North American road service network that can reach you faster than other services. Still need convincing? Just look at how much you'll save yearly on shopping discounts, trips to theme parks, insurance and everything else AAA offers. When you do the math, it makes no sense to wait.

AAA saved our members \$2.5 billion last year - you can save too!

- Save an average of \$75 on every tow compared to what an independent truck driver might charge for the same service - even more if it was late at night.
- Save from 10% to 35% on rooms at Disney and get special discounts on attractions like the Grand Canyon Railway and Six Flags; plus, the lowest overall online rates at many hotels and motels, worldwide.
- Save hundreds at over 160,000 merchants nationwide including Target.com, LensCrafters® and FTD® florists.

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Sincerely,

There's no better value anywhere.

Director, Member Services

P.S. AAA Membership is a fantastic bargain. And now, it's better than ever - with \$47 off, 1 FREE month of membership and one FREE household member!

MAIL IN THE ATTACHED **ACTIVATION FORM** OR VISIT AAA.COM/JOINNOW. USE PROMO CODE: SL0912

FOR YOU...a one-time special offer and AAA benefits all year round

NEW MEMBERS ONLY:

SAVE \$47.00, PLUS 1 FREE MONTH

\$10 OFF WELCOME DISCOUNT 1st ADDITIONAL HOUSEHOLD MEMBER \$37 OFF 1 FREE Month with AutoRenew*

13 months for the price of 12!

TAKE A LOOK AT ALL YOU GET WITH AAA MEMBERSHIP:

SERVICE EXPLANATION	COST
AAA membership with full benefits	As little as 9 cents a day
Towing up to 4 miles	Included
Flat tire change	Included
Great rates on loans and insurance	Included
Full range of round-the-clock, 24/7 roadside assistance services	Included
Daily emails alerting you to the latest AAA deals	Included
Discounts at over 160,000 in-store and online merchant locations	Included
World-class travel planning and booking services (including cruises)	Included
Savings on hotels and car rentals	Included
FREE maps, TripTiks® and TravelGuides®	Included



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- Roadside service
- Travel Agency Services
- Shopping discounts
- Entertainment Discounts
- Maps and TourBook® Guides Hertz Car Rental Discounts
- Discounted Movie Tickets

To receive AAA benefits, you must take advantage of our offer to become a permanent member. Permanent Membership benefit rovide you with 24-hour roadside assistance, and all other AAA Basic membership benefits

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[NAME], **AAA IS HERE FOR YOU EVERY DAY**

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Thanks AAA -- I am a believer and wanted to share my story.



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Associate Member

For household member of:

First Name Last Name

TEMPORARY CARD#:

SEQUENCE NUMBER

Expires: 10/31/12



TEMPORARY CARD For Road Service Call 1-800-AAA-HELP

Primary Member

First Name Last Name

TEMPORARY CARD#: SEQUENCE NUMBER 10/31/12 **Expires:**

Full Name Alternate 1 Address Delivery Address City, St ZIP+4 BARCODE

Promotion Code: SL0912 Temporary Card# SEQUENCE NUMBER

Start Saving **NOW!**

MEMBERSHIP ACTIVATI

YES! I want the Primary membership for just \$	65 (save \$10)! / /	\$ <u>65.00</u>
Primary Member email	Date of Birth	
() 1st Additional Household member is FREE		FREE
	//	
Print name of 1st Additional Member (must live in your home)	Date of Birth	
Additional Household Members @ \$37 each (see	my list on back)	\$
() Enclosed is my check () Bill me.		Total
() Charge my: () MasterCard () Visa () American Ex	press () Discover	Enclosed: \$
Card#		
F D		
Exp. Date/ Signature		
Exp. Date/ Signature () Sign me up for automatic credit card renewa	l and give me one	month FREE.



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TEMPORARY CARD For Road Service Call 1-800-AAA-HELP

Associate Member For household member of:

First Name Last Name

TEMPORARY CARD#:

SEQUENCE NUMBER

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Primary Member

First Name Last Name

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Expires: 10/31/12

Start Saving **NOW!**

Just fill in and return this form to activate your temporary membership cards.

MEMBERSHIP ACTIVATION FORM

YES! I want the Primary membership for just	\$65 (save \$10)!	\$ <u>65.00</u>
Primary Member email	Date of Birth	
() 1st Additional Household member is FREE		FREE
	//	
Print name of 1st Additional Member (must live in your home)	Date of Birth	
Additional Household Members @ \$37 each (se	ee my list on back)	\$
() Enclosed is my check () Bill me.		Total
() Charge my: () MasterCard () Visa () American I	Express () Discover	Enclosed: \$
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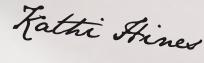
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() Enclosed is my check () Bill me.		Total
() Charge my: () MasterCard () Visa () American	Express () Discover	Enclosed: \$
Card#		
Exp. Date/ Signature		
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Full Name Alternate 1 Address Delivery Address

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If the car you're riding in breaks down, for ANY reason, we'll come to help — no matter where or when. Just show your card, sign a service receipt and drive on! You could save an average of \$75 for every tow an independent tow truck might charge.

© 2012 AAA COLORADO OBJ.BKLT.09.12.CO



Daily **savings!**

AAA MEMBERS SAVE BIG!

With AAA, you can save hundreds of dollars per year. Your membership pays for itself, many times over!





GET DAILY EMAILS WITH THE LATEST DEALS — WITH MEMBER DEALS

Never miss a great savings opportunity! Sign up to receive emails from AAA Colorado, and we'll send the latest news and special offers straight to your inbox — every day. We won't rent or sell your email address to anyone.

Start saving Now!

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